

Forward Indifference Valuation of American Options

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6th World Congress of the Bachelier Finance Society, Toronto

June 23, 2010

The Merton Portfolio Optimization Problem

- On $(\Omega, \mathcal{F}, (\mathcal{F}_t)_{t \geq 0}, \mathbb{P})$, consider two liquidly traded assets: a stock S & money market a.c. B with +ve interest rate $(r_t)_{t \geq 0}$.
- With initial wealth $x \in \mathbb{R}$, the investor dynamically rebalances his portfolio allocations in S and B . The discounted wealth is

$$X_t^\pi = x + \int_0^t \frac{\pi_u}{S_u} dS_u,$$

where $(\pi_t)_{t \geq 0}$ is the amount invested in S .

- The *classical* Merton portfolio optimization:
 - (i) investor's risk preference is modeled by a **deterministic** utility function $\hat{U}(x)$ defined at a **fixed terminal** time T ;
 - (ii) with wealth X_t , the Merton value function is

$$M_t(X_t) = \operatorname{ess\,sup}_{\pi \in \mathcal{Z}_{t,T}} \mathbb{E} \left\{ \hat{U}(X_T^\pi) \mid \mathcal{F}_t \right\}, \quad 0 \leq t \leq T.$$

- All \hat{U} , M , and optimal strategy $\hat{\pi}^*$ depend on T .

A Property of the Merton Value Process

- Goals: (i) specify the investor's utility $u_0(x)$ at time 0 (not T); (ii) utility evolves stochastically and consistently over time.
- Observation 1: M acts as the **intermediate utility** at time $t \leq T$.
- Observation 2: if the dynamic programming principle holds:

$$M_t(X_t) = \operatorname{ess\,sup}_{\pi \in \mathcal{Z}_{t,s}} \mathbb{E} \{ M_s(X_s^\pi) | \mathcal{F}_t \}, \quad 0 \leq t \leq s \leq T,$$

then $(M_t(X_t^\pi))_{0 \leq t \leq T}$ is a **supermartingale** for any admissible strategy π , and it is a **martingale** under some strategy $\hat{\pi}^*$.

- With **Markovian** prices, the optimal portfolio allocation can be found by solving the Hamilton-Jacobi-Bellman PDE (Merton ('69) and many others).
- **Exponential Utility**: DPP holds in semimartingale market (Mania-Schweizer '05); duality in terms of entropy minimization (Frittelli '00, Delbaen et al '02).

Definition

An \mathcal{F}_t -adapted process $(U_t(x))_{t \geq 0}$ is a forward performance process if:

- 1 $U_0(x) = u_0(x)$, for $x \in \mathbb{R}$, where $u_0 : \mathbb{R} \mapsto \mathbb{R}$ is increasing and concave,
- 2 for each $t \geq 0$, $x \mapsto U_t(x)$ is increasing and concave in x ,
- 3 for $0 \leq t \leq s < \infty$, we have

$$U_t(X_t) = \operatorname{ess\,sup}_{\pi \in \mathcal{Z}_{t,s}} \mathbb{E}\{U_s(X_s^\pi) | \mathcal{F}_t\}, \quad X_t \in \mathcal{F}_t. \quad (1)$$

- First introduced by Musiela-Zariphopoulou '08.
- (1) is called the **horizon-unbiased** cond'n in Henderson-Hobson '07, or the **self-generating** cond'n in Zitkovic '09.
- $(U_t(X_t^\pi))_{t \geq 0}$ is a $(\mathbb{P}, \mathcal{F}_t)$ supermartingale for any strategy π , and a martingale for some π^* (if it exists).

Forward Performance Indifference Valuation

- An investor holds an American option with a \mathcal{F}_t -adapted bounded payoff process $(g_t)_{0 \leq t \leq T}$.

- The holder's value process at time $t \in [0, T]$ with wealth X_t is

$$V_t(X_t) = \operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \operatorname{ess\,sup}_{\pi \in \mathcal{Z}_{t,\tau}} \mathbb{E} \{U_\tau(X_\tau^\pi + g_\tau) \mid \mathcal{F}_t\}.$$

- The holder's **forward indifference price** process $(p_t)_{0 \leq t \leq T}$ for the American option is defined by the equation

$$V_t(X_t) = U_t(X_t + p_t), \quad t \in [0, T].$$

- Compare with the classical case:

$$\operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \operatorname{ess\,sup}_{\pi \in \mathcal{Z}_{t,\tau}} \mathbb{E} \{M_\tau(X_\tau^\pi + g_\tau) \mid \mathcal{F}_t\},$$

which corresponds to specifying that option proceeds received at exercise time τ are re-invested in the **Merton portfolio** up till time T .

- In contrast, the forward performance process U specifies utilities at **all times**, without reference to any specific horizon.

Construction of a Forward Performance

Let's model the discounted stock price as a continuous Itô process:

$$dS_t = S_t \sigma_t (\lambda_t dt + dW_t).$$

Theorem

Define the stochastic process $A_t = \int_0^t \lambda_s^2 ds$, $t \geq 0$. Let the function $u : \mathbb{R} \times \mathbb{R}_+ \mapsto \mathbb{R}$ be $\mathcal{C}^{3,1}$, strictly concave and increasing in the spatial argument. Also, assume that it satisfies

$$u_t = \frac{1}{2} \frac{u_x^2}{u_{xx}},$$

with initial condition $u(x, 0) = u_0(x)$, where $u_0 \in \mathcal{C}^3(\mathbb{R})$. Then,

$$U_t(x) = u(x, A_t), \quad t \geq 0,$$

defines a forward performance process. Moreover, the optimal π^* is

$$\pi_t^* = -\frac{\lambda_t}{\sigma_t} \frac{u_x(X_t^{\pi^*}, A_t)}{u_{xx}(X_t^{\pi^*}, A_t)}.$$

Example: American Options with Stochastic Volatility

- The disc. stock price follows

$$dS_t = \mu(Y_t)S_t dt + \sigma(Y_t)S_t dW_t.$$

The drift and volatility coefficients $\mu(Y_t)$ and $\sigma(Y_t)$ are driven by a **non-traded** stochastic factor Y which evolves according to

$$dY_t = b(Y_t) dt + c(Y_t) (\rho dW_t + \sqrt{1 - \rho^2} d\hat{W}_t),$$

with correlation coefficient $\rho \in (-1, 1)$.

- Consider the **exponential** risk preference function $u(x, t)$:

$$u(x, t) = -e^{-\gamma x + \frac{t}{2}},$$

with **local risk aversion** $\gamma > 0$.

- The exponential forward performance process is given by:

$$U_t^e(x) = -e^{-\gamma x + \frac{1}{2} \int_0^t \lambda(Y_s)^2 ds},$$

where $\lambda(y) = \mu(y)/\sigma(y)$.

The Holder's Forward Indifference Price

- The American option has a bounded and smooth payoff function $g(s, y, t)$.
- Non-tradability of Y renders the market incomplete.
- The holder's maximal expected forward performance is

$$\begin{aligned} V_t^e(X_t) &= \operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \operatorname{ess\,sup}_{\pi \in \mathcal{Z}_{t,\tau}} \mathbb{E} \left\{ -e^{-\gamma(X_\tau^\pi + g(S_\tau, Y_\tau, \tau))} e^{\frac{1}{2} \int_0^\tau \lambda(Y_s)^2 ds} \mid \mathcal{F}_t \right\} \\ &= e^{\frac{1}{2} \int_0^t \lambda(Y_s)^2 ds} V(X_t, S_t, Y_t, t), \end{aligned}$$

where

$$\begin{aligned} V(x, s, y, t) &= \sup_{\substack{\tau \in \mathcal{T}_{t,T} \\ \pi \in \mathcal{Z}_{t,\tau}}} \mathbb{E} \left\{ -e^{-\gamma(X_\tau^\pi + g(S_\tau, Y_\tau, \tau))} e^{\frac{1}{2} \int_t^\tau \lambda(Y_s)^2 ds} \mid X_t = x, S_t = s, Y_t = y \right\}. \end{aligned}$$

The HJB Variational Inequality

We write down the associated HJB variational inequality for V :

$$\begin{cases} V_t + \mathcal{L}_{SY}V + \mathcal{H}(V_{xx}, V_{xy}, V_{xs}, V_x) + \frac{\lambda(y)^2}{2}V \leq 0, \\ V(x, s, y, t) \geq -e^{-\gamma(x+g(s,y,t))}, \\ (V_t + \mathcal{L}_{SY}V + \mathcal{H}(V_{xx}, V_{xy}, V_{xs}, V_x) + \frac{\lambda(y)^2}{2}V) \cdot (-e^{-\gamma(x+g)} - V) = 0, \\ V(x, s, y, T) = -e^{-\gamma(x+g(s,y,T))}, \end{cases}$$

for $(x, s, y, t) \in \mathbb{R} \times \mathbb{R}_+ \times \mathbb{R} \times [0, T]$, where

$$\mathcal{L}_{SY}v = \frac{1}{2}\sigma(y)^2 s^2 v_{ss} + \rho c(y)\sigma(y)sv_{sy} + \frac{1}{2}c(y)^2 v_{yy} + \lambda(y)\sigma(y)sv_s + b(y)v_y$$

is the infinitesimal generator of $(S_t, Y_t)_{t \geq 0}$ under \mathbb{P} , and

$$\begin{aligned} & \mathcal{H}(v_{xx}, v_{xy}, v_{xs}, v_x) \\ &= \max_{\pi} \left(\frac{\pi^2 \sigma(y)^2}{2} v_{xx} + \pi (\rho \sigma(y) c(y) v_{xy} + \sigma(y)^2 s v_{xs} + \lambda(y) \sigma(y) v_x) \right). \end{aligned}$$

The Forward Indifference Price

Then, the transformation $V(x, s, y, t) = -e^{-\gamma(x+p(s,y,t))}$ yields

$$\begin{cases} p_t + \mathcal{L}_{SY}^0 p - \frac{1}{2}\gamma(1 - \rho^2)c(y)^2 p_y^2 \leq 0, \\ p(s, y, t) \geq g(s, y, t), \\ (p_t + \mathcal{L}_{SY}^0 p - \frac{1}{2}\gamma(1 - \rho^2)c(y)^2 p_y^2) \cdot (g(s, y, t) - p(s, y, t)) = 0, \\ p(s, y, T) = g(s, y, T), \end{cases}$$

where $\mathcal{L}_{SY}^0 v = \mathcal{L}_{SY} v - \rho c(y)\lambda(y)v_y - \lambda(y)\sigma(y)sv_s + \frac{1}{2}\sigma(y)^2 s^2 v_{ss} + \rho c(y)\sigma(y)sv_{sy} + \frac{1}{2}c(y)^2 v_{yy} + (b(y) - \rho c(y)\lambda(y))v_y$.

- Note that $p(s, y, t)$ is the exponential forward indifference price and it is wealth independent.
- The optimal hedging strategy $\tilde{\pi}^*$ and exercise time τ_t^* are

$$\tilde{\pi}_t^* = \frac{\lambda(Y_t)}{\gamma\sigma(Y_t)} + \frac{S_t}{\gamma} p_s(S_t, Y_t, t) + \frac{\rho c(Y_t)}{\gamma\sigma(Y_t)} p_y(S_t, Y_t, t),$$

$$\tau_t^* = \inf\{t \leq u \leq T : p(S_u, Y_u, u) = g(S_u, Y_u, u)\}.$$

Dual Representation

- First, we define the set of equivalent local martingale measures \mathcal{M}_f . Define the local martingale $(Z_t^\phi)_{0 \leq t \leq T}$ by

$$Z_t^\phi = \exp \left(-\frac{1}{2} \int_0^t \lambda(Y_s)^2 + \phi_s^2 ds - \int_0^t \lambda(Y_s) dW_s - \int_0^t \phi_s d\hat{W}_s \right),$$

where $(\phi_t)_{0 \leq t \leq T}$ is an \mathcal{F}_t -adapted process such that

$\mathbb{E}^{Q^\phi} \left\{ \int_0^T \phi_t^2 dt \right\} < \infty$ and $\mathbb{E} \{ Z_T^\phi \} = 1$. Then, a probability

measure Q^ϕ defined by $\frac{dQ^\phi}{d\mathbb{P}} = Z_T^\phi$ is an ELMM w.r.t. \mathbb{P} on \mathcal{F}_T .

- By Girsanov's Theorem, Q^ϕ , and $W_t^\phi = W_t + \int_0^t \lambda(Y_s) ds$ and $\hat{W}_t^\phi = \hat{W}_t + \int_0^t \phi_s ds$ are independent Q^ϕ -Brownian motions.
- The process ϕ is the **risk premium** for \hat{W} . When $\phi = 0$, we obtain the **minimal martingale measure** Q^0 .

Forward Indifference Price via Entropy Minimization

- Treat Q^0 as the prior measure, and denote $Z_t^{\phi,0} = \mathbb{E}_t^{Q^0} \left\{ \frac{dQ^\phi}{dQ^0} \right\}$.
- The conditional relative entropy $H_t^\tau(Q^\phi|Q^0)$ of Q^ϕ w.r.t. Q^0 over the interval $[t, \tau]$ as

$$H_t^\tau(Q^\phi|Q^0) = \mathbb{E}^{Q^\phi} \left\{ \log \frac{Z_\tau^{\phi,0}}{Z_t^{\phi,0}} | \mathcal{F}_t \right\} = \frac{1}{2} \mathbb{E}^{Q^\phi} \left\{ \int_t^\tau \phi_s^2 ds | \mathcal{F}_t \right\}.$$

Proposition

The exponential forward indifference price can be represented as

$$p(S_t, Y_t, t) = \text{ess sup}_{\tau \in \mathcal{T}_{t,T}} \text{ess inf}_{Q^\phi \in \mathcal{M}_f} \left(\mathbb{E}^{Q^\phi} \{g(S_\tau, Y_\tau, \tau) | \mathcal{F}_t\} + \frac{1}{\gamma} H_t^\tau(Q^\phi|Q^0) \right),$$

with the optimal risk premium $\phi_t^ = -\gamma c(Y_t) \sqrt{1 - \rho^2} p_y(S_t, Y_t, t)$.*

In the classical case, the entropy term is computed w.r.t the minimal entropy martingale measure Q^E , instead of Q^0 .

Properties of the Forward Indifference Price

The dual representation allows us to deduce the following properties:

- If $\gamma_2 \geq \gamma_1 > 0$, then $p(s, y, t; \gamma_2) \leq p(s, y, t; \gamma_1)$ and $\tau^*(\gamma_2) \leq \tau^*(\gamma_1)$ almost surely.

- As γ increases to infinity, the penalty term vanishes, yielding

$$\lim_{\gamma \rightarrow \infty} p(s, y, t; \gamma) = \sup_{\tau \in \mathcal{T}_{t,T}} \inf_{Q^\phi \in \mathcal{M}_f} \mathbb{E}^{Q^\phi} \{g(S_\tau, Y_\tau, \tau) | S_t = s, Y_t = y\}.$$

which is typically called the sub-hedging price (Karatzas-Kou '98).

- As $\gamma \downarrow 0$, it is optimal not to deviate from Q^0 (i.e. $\phi = 0$):

$$\lim_{\gamma \rightarrow 0} p(s, y, t; \gamma) = \sup_{\tau \in \mathcal{T}_{t,T}} \mathbb{E}^{Q^0} \{g(S_\tau, Y_\tau, \tau) | S_t = s, Y_t = y\}.$$

- In the classical expo. utility case, the zero risk-aversion limit leads to pricing under Q^E (Davis Price), not Q^0 .

The Classical Marginal Utility Price

- The marginal utility price is the per-unit price that the investor is willing to pay for an infinitesimal position ($\delta \approx 0$) in the claim (see Davis '97, Kramkov-Sirbu '06):

$$\hat{h}_t = \frac{\mathbb{E} \left\{ \hat{U}'(\hat{X}_T^*) C_T \mid \mathcal{F}_t \right\}}{M'_t(X_t)}, \quad t \in [0, T],$$

where \hat{X}_T^* is the optimal Merton portfolio wealth.

- We adapt this definition to the case with an American option:

$$h_t = \frac{\operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \mathbb{E} \left\{ M'_\tau(\hat{X}_\tau^*) g_\tau \mid \mathcal{F}_t \right\}}{M'_t(X_t)}.$$

Proposition

In the stochastic vol. model, consider the Merton value function

$$M(x, y, t) = \sup_{\pi \in \mathcal{Z}_{t,T}} \mathbb{E} \left\{ \hat{U}(X_T^\pi) \mid X_t = x, Y_t = y \right\}. \quad (2)$$

If M satisfies

$$M_{xy}(x, y, t) = M_x(x, y, t) L(y, t), \quad (3)$$

where $L : \mathbb{R}_+ \times [0, T] \mapsto \mathbb{R}$ is a C^1 function such that the risk premium $\varphi(y, t) = \sqrt{1 - \rho^2} c(y) L(y, t)$, defines an ELMM Q^φ .

Then, the marginal utility price for the American option g is

$$h(s, y, t) = \sup_{\tau \in \mathcal{T}_{t,T}} \mathbb{E}^{Q^\varphi} \{ g(S_\tau, Y_\tau, \tau) \mid S_t = s, Y_t = y \},$$

Note that $h(s, y, t)$ is **wealth-independent**, but depends on the choice of \hat{U} (via L). When $\hat{U}(x) = -e^{-\gamma x}$, $Q^\varphi = Q^E$ (MEMM).

Marginal Forward Indifference Price

- Let the discounted stock price be a continuous Itô process:

$$dS_t = S_t \sigma_t (\lambda_t dt + dW_t).$$

- Let $U_t(x) = u(x, A_t)$ be the investor's forward performance process.
- The marginal forward indifference price process $(\tilde{p}_t)_{0 \leq t \leq T}$ for an American option g is defined as

$$\tilde{p}_t = \frac{\operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \mathbb{E} \{ u_x (X_\tau^{\pi^*}, A_\tau) g_\tau | \mathcal{F}_t \}}{u_x(X_t, A_t)},$$

where $A_t = \int_0^t \lambda_s^2 ds$.

- As it turns out, the marginal forward indifference price is given by

$$\tilde{p}_t = \operatorname{ess\,sup}_{\tau \in \mathcal{T}_{t,T}} \mathbb{E}^{Q^0} \{ g_\tau | \mathcal{F}_t \},$$

where Q^0 is the minimal martingale measure ($\phi = 0$).

- Consequently (and surprisingly), \tilde{p}_t is independent of both the holder's **wealth** and the choice of u .

Concluding Remarks

- Forward investment performance is applicable to pricing American options.
- **Exponential** forward performance yields a dual representation that involves relative entropy minimization.
- The **MMM** Q^0 also acts as the pricing measure for the marginal forward indifference price, which is *wealth-independent and risk-preference independent*.

Other Applications

- Other specifications of forward performance: alternative solution to the PDE $2u_t = (u_x^2/u_{xx})$.
- Application to (early exercisable) ESO valuation – optimal exercise timing under forward performance.